## Vehicle Satisfaction Award Helps Buyers Choose the Best Vehicles

AutoPacific's 2013 Vehicle Satisfaction Awards (VSA) are based on over 52,000 surveys completed in the 1st Quarter of 2013 by owners of new cars and light trucks in the United States. They purchased their new vehicles from September through December 2012.

The VSAs are based solely on owner input. These results based on the numbers - the owner ratings. AutoPacific does not have a vote. We only do the arithmetic.

AutoPacific's VSAs are very different from other automotive awards that concentrate on reliability or quality to the exclusion of how satisfied owners are with their vehicles. The VSAs are also very different from awards based upon subjective journalist evaluations.

AutoPacific measures <u>owner satisfaction</u>. In many cases, an extremely satisfying vehicle is not the car or truck that has the best absolute build quality. Rather, vehicle satisfaction is derived from the overall ownership experience.

AutoPacific's Vehicle Satisfaction Award is an accurate measurement of how satisfied new car and light truck buyers are with their recently purchased vehicle.



## **Category Winners**

### 2013 Overall Winner: Cadillac SRX

Category	Winner
Luxury Car	Lexus LS
Aspirational Luxury Car	Hyundai Genesis
Large Car	Toyota Avalon
Luxury Mid-Size Car	Lexus ES
Mid-Size Car	Kia Optima
Premium Compact Car	Acura ILX
Compact Car	Nissan Sentra
Economy Car	Chevrolet Sonic
Sports Car	Chevrolet Corvette
Sporty Car (tie)	Hyundai Veloster
	Dodge Challenger
Hybrid/EV Car	Toyota Avalon Hybrid
Light Duty Pickup	Ford F-150
Heavy Duty Pickup	Chevrolet Silverado HD
Luxury/Large SUV	Infiniti QX56
Mid-Size SUV	Jeep Grand Cherokee
Luxury Crossover SUV	Cadillac SRX
Large Crossover SUV	Ford Flex
Premium Mid-Size Crossover SUV	Toyota Highlander
Mid-Size Crossover SUV	Mazda CX-5
Compact Crossover SUV	Kia Sportage
Minivan	Chrysler Town & Country
Hybrid/EV Crossover SUV	Lexus RX450h
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Brand Rankings						
	Rank	Brand	Score			
Premium Brands	1	Cadillac	695			
	2	Lexus	675			
	3	Mercedes-Benz	673			
	4	Land Rover	663			
	5	BMW	656			
	6	Lincoln	652			
	7	Jaguar	651			
	7	Infiniti	651			
	9	Audi	648			
	10	Acura	643			
Popular Brands	1	Buick	642			
	2	Chrysler	638			
	3	Kia	635			
	4	Volkswagen	621			
	4	GMC	621			
	6	Hyundai	613			
	7	Toyota	612			
	8	Ram	610			
	9	Chevrolet	608			
	10	Nissan	606			



	Luxury Car		L	uxury Mid-Size Ca	r	Premium Compact Ca		Car
Rank	Vehicle	Score	Rank	Vehicle	Score	Rank	Vehicle	Score
1	Lexus LS	711	1	Lexus ES	680	1	Acura ILX	617
2	Hyundai Equus	700	2	Volkswagen CC	618	2	Volkswagen GTI	612
3	Lexus GS	688	2	Lincoln MKZ	618	3	Mitsubishi Lancer EVO	585
4	Cadillac XTS	682				4	Buick Verano	584
5	Mercedes-Benz E-Class	677	memo	Nissan Maxima (2012)	662	5	MINI 2-door	568
6	Lincoln MKS	666		Acura TSX (2012)	654	6	Subaru Impreza WRX	567
7	BMW 5-Series	665		, ,			·	
8	Audi A6	658		Mid-Size Car				
9	Infiniti M	651	Rank	Vehicle	Score		Compact Car	
			1	Kia Optima	672	Rank	Vehicle	Score
Ası	pirational Luxury (	Car	2	Chevrolet Malibu	655	1	Nissan Sentra	639
Rank	Vehicle	Score	3	Honda Accord	650	2	Volkswagen Beetle	633
1	Hyundai Genesis	680	4	Volkswagen Passat	644	3	Kia Soul	613
2	Cadillac CTS	643	5	Nissan Altima	626	4	Volkswagen Jetta	610
3	Lexus IS	636	6	Dodge Avenger	622	4	Kia Forte	610
4	Volvo S60	635	7	Hyundai Sonata	619	6	Dodge Dart	608
5	Mercedes-Benz C-Class	634	8	Buick Regal	616	7	Hyundai Elantra	598
6	Cadillac ATS	631	9	Subaru Legacy	611	8	Toyota Corolla	589
7	Audi A5	626	10	Mazda6	605	9	Volkswagen Golf	579
8	Audi A4	624	11	Chrysler 200	600	10	Mazda3	576
9	Infiniti G	622	12	Ford Fusion	594	11	Mitsubishi Lancer	572
10	BMW 3-Series	611				11	Subaru Impreza	572
			memo	Toyota Camry (2012)	643	13	Chevrolet Cruze	571
Memo	Acura TL (2012)	662		, , ,		14	Ford Focus	536
	, ,			Sports Car		15	Toyota Matrix	506
	Large Car		Rank	Vehicle	Score		•	
Rank	Vehicle	Score	1	Chevrolet Corvette	613	memo	Nissan cube (2012)	632
1	Toyota Avalon	689	2	Porsche Boxster	606		Scion xB (2012)	577
2	Chrysler 300	682	3	Porsche 911	595		Honda Civic (2012)	553
3	Hyundai Azera	668	4	Nissan 370Z	588			
4	Dodge Charger	652						
5	Ford Taurus	650	memo	Mazda MX-5 (2012)	547		Hybrid Car/EV	
6	Buick LaCrosse	641				Rank	Vehicle	Score
7	Chevrolet Impala	594				1	Toyota Avalon Hybrid	716
				Sporty Car		2	Buick LaCrosse eAssist	696
	<b>Economy Car</b>		Rank	Vehicle	Score	3	Lexus ES300h	657
Rank	Vehicle	Score	1	Hyundai Veloster	626	4	Lincoln MKZ Hybrid	650
1	Chevrolet Sonic	560	1	Dodge Challenger	626	4	Chevrolet Volt	634
2	Chevrolet Spark	558	3	Scion tC	619	6	Toyota Camry Hybrid	624
3	smart fortwo	554	4	Chevrolet Camaro	616	7	Lexus CT200h	612
4	Hyundai Accent	541	5	Hyundai Genesis Coupe	601	7	Ford Fusion Hybrid	612
5	Fiat 500	540	6	Ford Mustang	565	9	Hyundai Sonata Hybrid	587
6	Honda Fit	536	7	Scion FR-S	539	10	Toyota Prius	582
7	Ford Fiesta	533	8	Subaru BRZ	533	11	Toyota Prius c	549
8	Kia Rio	532						
9	Scion xD	528	NOT	Results for 2012 Mode	l Year	memo	Toyota Prius PHEV (2012)	550
10	Nissan Versa	511		<b>NOTE:</b> Results for 2012 Model Year Vehicles are Included in the 2013 Model			Nissan Leaf (2012)	535
memo	Toyota Yaris (2012)	576		esearch Because of Availa			Honda CR-Z (2012)	503
	Mazda 2 (2012)	531	Scores	Are Shown Where Sample	e Sizes			
	Scion iQ (2012)	518		Allow				
AutoPacific  Authoritative Automotive Research & Insight								

	Light Duty Pickup		L	Luxury Crossover SUV			Mid-Size Crossover SUV	
Rank	Vehicle	Score	Rank	Vehicle	Score	Rank	Vehicle	Score
1	Ford F-150	656	1	Cadillac SRX	733	1	Mazda CX-5	625
2	Toyota Tundra	633	2	Mercedes-Benz GLK	723	2	Honda CR-V	600
3	Ram 1500	625	3	Mercedes-Benz ML	702	3	Nissan Rogue	594
4	Chevrolet Silverado 1500	611	4	Lexus RX	696	4	Subaru Forester	592
5	GMC Sierra 1500	605	5	BMW X3	694	5	Ford Escape	591
6	Honda Ridgeline	592	6	Buick Enclave	693			
7	Toyota Tacoma	561	7	Infiniti JX	679	memo	Toyota RAV4 (2012)	611
			7	Lincoln MKX	679		Mitsubishi Outlander (2012)	576
memo	Nissan Titan (2012)	630	9	Volkswagen Touareg	678			
	Nissan Frontier (2012)	565	10	Porsche Cayenne	674			
			11	Infiniti FX	672		ompact Crossover Sl	JV
			12	BMW X1	659	Rank	Vehicle	Score
	<b>Heavy Duty Pickup</b>		13	Acura RDX	644	1	Kia Sportage	634
Rank	Vehicle	Score	14	Volvo XC60	642	2	MINI Countryman	631
1	Chevrolet Silverado HD	633	14	Audi Q5	642	3	Volkswagen Tiguan	622
2	GMC Sierra HD	590	14	Volvo XC90	642	4	Hyundai Tucson	618
			17	Infiniti EX	631	5	Mitsubishi Outlander Sport	609
memo	Ford F-Series SD (2012)	621				6	Nissan Juke	586
	Ram HD (2012)	598				7	Subaru XV Crosstrek	582
				arge Crossover SU		8	Jeep Compass	561
			Rank	Vehicle	Score	9	Jeep Patriot	558
	Luxury/Large SUV		1	Ford Flex	679			
Rank	Vehicle	Score	2	GMC Acadia	626		Miles Incomes	
1	Infiniti QX56	686	3	Chevrolet Traverse	624		Minivan	
2	Toyota Sequoia	678	3	Mazda CX-9	624	Rank	Vehicle	Score
3	GMC Yukon	662				1	Chrysler Town & Country	648
4	Lexus GX	646	Duamin	Mid Cine Cuesses	···· CIIV	2	Honda Odyssey	639
	F   F	665		m Mid-Size Crossov Vehicle		3	Toyota Sienna	624
memo	Ford Expedition (2012)	665	Rank		Score	4	Dodge Grand Caravan	575 573
	Nissan Armada (2012)	662	1	Toyota Highlander	661	5	Mazda5	572
			2 3	Toyota Venza	656		Nicesa Overt (2012)	622
	Mid-Size SUV		4	Dodge Durango	654 653	memo	Nissan Quest (2012)	622
Rank	Vehicle	Score	4 5	Hyundai Santa Fe Sport Kia Sorento	653 652			
Kalik 1	Jeep Grand Cherokee	647	6	Nissan Pathfinder	644			
2	·	633	7		637			
3	Toyota 4Runner Toyota FJ Cruiser	604	8	GMC Terrain Ford Explorer	636			
4	Jeep Wrangler	555	9	Honda Pilot	633			
5	Nissan Xterra	540	10	Subaru Outback	620			
3	NISSAII ALEITA	340						
			11 12	Dodge Journey Chevrolet Equinox	614 613			
	Hybrid Truck		13	Ford Edge	605			
Rank	Vehicle	Score	13	Ford Lage	003			
1	Lexus RX450h	668	memo	Nissan Murano (2012)	653			
2	Toyota Highlander Hybrid	621	memo	Honda Crosstour (2012)	634			
3	Toyota Prius v	604		Horida C1035(001 (2012)	034			
4	Ford C-Max	593						
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## **Category Rankings**

Rank	Vehicle Category	Score
1	Luxury SUV	689
2	Luxury Crossover SUV	686
3	Luxury Car	674
4	Luxury Mid-Size Car	653
5	Large SUV	651
6	Large Car	635
7	Mid-Size Car	634
8	Premium Mid-Size Crossover SUV	632
9	Large Crossover SUV	629
10	Aspirational Luxury Car	628
11	Light Duty Pickup	625
12	Heavy Duty Pickup	617
13	Sports Car	616
	Industry Average	615
14	Mid-Size SUV	606
15	Hybrid Crossover SUV	608
16	Hybrid/EV Car	608
17	Minivan	602
18	Mid-Size Crossover SUV	599
18	Compact Crossover SUV	599
18	Sporty Car	599
21	Premium Compact Car	590
22	Compact Car	579
23	Economy Car	538

## More AutoPacific Awards

#### **IDEAL VEHICLE AWARD**

The Ideal Vehicle Award (IVA) measures which vehicles best met the requirements of their buyers. IVA winners were best at targeting their buyers with product attributes attractive to them.

#### Methodology

The 2013 Vehicle Satisfaction Awards are based on scores developed using results from AutoPacific's national New Vehicle Satisfaction Survey. Respondents to this survey are owners of new 2013 model year cars and light trucks purchased from September through December 2012. The questionnaire was administered in January through April 2013. Respondents rate 51 attributes for importance in the purchase decision and satisfaction after purchase. Over 52,000 respondents provided input for these awards.

#### Vehicle Satisfaction Award Calculations

The score used in the Vehicle Satisfaction Awards is not an index. It is a numerical score resulting from the multiplication of the importance and satisfaction ratings for each of the 51 attributes. A 5-point scale is used for each measurement, so the maximum possible score for each attribute is 25 points. The maximum number of points possible is 1,275 (51 attributes x 25 points). The total score is then normalized to 1,000 through simple factoring.

#### Use VSA to Strengthen Vehicle and Brand Messages

Use of the AutoPacific Vehicle Satisfaction Award has proven to be extremely beneficial in communicating the excellence of a vehicle. Data demonstrating the level of satisfaction an owner has with their new vehicle helps establish credibility for the vehicle and the brand. In April 2011, a VehicleVoice Internet survey found that 38% of respondents are positively influenced by owner-based awards like the VSA when deciding on a car.

### **VehicleVoice**

AutoPacific supplements its Vehicle Satisfaction Survey with results from its VehicleVoice automotive Internet survey panel. VehicleVoice (http://www.vehiclevoice.com) allows rapid response input to critical automotive industry issues.

Detailed results from the Vehicle Satisfaction Awards have been communicated to the public via the VehicleVoice news site at http://www.vehiclevoice.com.

#### Contact AutoPacific

For questions regarding the Vehicle Satisfaction Awards, or inquiries pertaining to our products and services, please use the information below to contact us.

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