

Press Release

J.D. Power and Associates and L'Automobile Magazine Report: The Toyota Prius Ranks Highest in Satisfying Customers in France for a Third Consecutive Year

Honda Leads Brand Rankings; Toyota Captures Three Model Segment Awards

PARIS: 11 June 2009 – For a third consecutive year, the Toyota Prius ranks highest in satisfying new-car owners in France, according to the J.D. Power and Associates/*L'Automobile Magazine* 2009 France Vehicle Ownership Satisfaction Study (VOSS)SM released today.

At the model level, Toyota ranks highest in three vehicle segments with the Toyota Prius (upper medium car), Toyota Aygo (city car) and Toyota Yaris (small car). With a score of 842 on a 1,000-point scale, the Prius performs particularly well in quality/reliability and ownership costs, according to owners.

"Green elements, such as a car's environmental impact and fuel consumption, are among the most important purchase criteria for Toyota Prius owners," said Martin Volk, senior research manager at J.D. Power and Associates. "Understanding customer expectations from the start and exceeding them throughout the ownership lifecycle will result in highly satisfied owners. In turn, this makes customers more likely to become brand loyalists."

"Prius owners are still the best ambassadors of their car, and each year, they proudly stand behind their choice," said Stéphane Meunier, editor in chief of *L'Automobile Magazine*. "

Honda models rank highest in two segments with the Honda Civic (lower medium car) and Honda CR-V (SUV). Also receiving segment-level awards are the BMW 5 Series (executive/luxury car) and Škoda Roomster (MPV).

In terms of domestic models covered in the study, the Peugeot 107 ranks second in the city car segment, followed by the Citroën C1. The Peugeot 207 ranks fifth out of 24 models in the small car segment. Additionally, the Renault Grand Scénic ranks fourth out of 22 models in the MPV segment, followed by the Citroën C4 Picasso.

Among manufacturers, Honda performs particularly well with a score of 826 and receives high ratings from owners in three key measures: vehicle quality/reliability, vehicle appeal and service satisfaction. Following Honda at the manufacturer level are Škoda (802), Volvo (800), BMW (798) and Mazda (795).

The study finds that satisfaction levels and brand loyalty are strongly linked, with 58 percent of highly satisfied customers reporting they "definitely will" consider buying the same vehicle make in the future. Conversely, only 24 percent of customers who report having a less-satisfying experience intend to do the same.

"While incentive schemes for the automotive sector, such as the introduced scrappage programme, stimulate vehicle sales, investing in satisfaction improvement programmes might be the better value proposition for automakers in the long term, especially when the incentive schemes come to an end" said Volk. "Top-performing brands in our studies benefit from enhanced customer loyalty, which is an essential element in a brand's ongoing success."

The redesigned 2009 France Vehicle Ownership Satisfaction Study (VOSS) is the successor study to the France Customer Satisfaction Index (CSI) Study. The 2009 study is based on more than 15,750 online interviews with

French vehicle owners after an average of two years of ownership. The study includes 24 brands and 95 models. Owners provide detailed evaluations of their vehicles and dealers, which cover 67 attributes grouped in four measurements of satisfaction. In order of importance, they are: vehicle appeal (32%), which includes performance, design, comfort and features; ownership costs (26%) including fuel consumption, insurance and costs of service/repair; vehicle quality and reliability (22%) and dealer service satisfaction (20%).

The annual J.D. Power and Associates/*L'Automobile Magazine* study gives consumers access to reliable and accurate information about many vehicle models, and helps manufacturers provide high levels of satisfaction to their customers. More comprehensive study results are published exclusively in the July issue of *L'Automobile Magazine* on sale Thursday, June 11, 2009.

About J.D. Power and Associates

Headquartered in Westlake Village, California, U.S.A., J.D. Power and Associates is a global marketing information services company operating in key business sectors including market research, forecasting, performance improvement, Web intelligence and customer satisfaction. The company's quality and satisfaction measurements are based on responses from millions of consumers annually. For more information on <u>car reviews and ratings</u>, <u>car insurance</u>, <u>health insurance</u>, <u>cell phone ratings</u>, and more, please visit <u>JDPower.com</u>. J.D. Power and Associates is a business unit of The McGraw-Hill Companies.

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About L'Automobile Magazine

With a monthly circulation of 180,000, *L'Automobile Magazine*, established in 1946, is the first monthly car magazine in France. With its ISO 9001-registered test drives; sneak previews on new cars; annual and official "Guide to Quality and Reliability;" and its retro, design and sport stories, *L'Automobile Magazine* attracts both the most passionate car enthusiasts and car buyers alike who are looking for advice.

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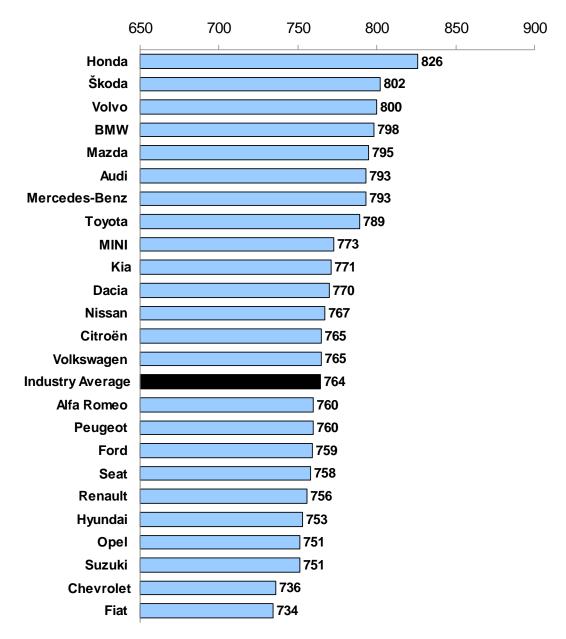
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NOTE: Three charts follow.

J.D. Power and Associates 2009 France Vehicle Ownership Satisfaction Study (VOSS)SM

VOSS Manufacturer Index Ranking

(Based on a 1,000-point scale)



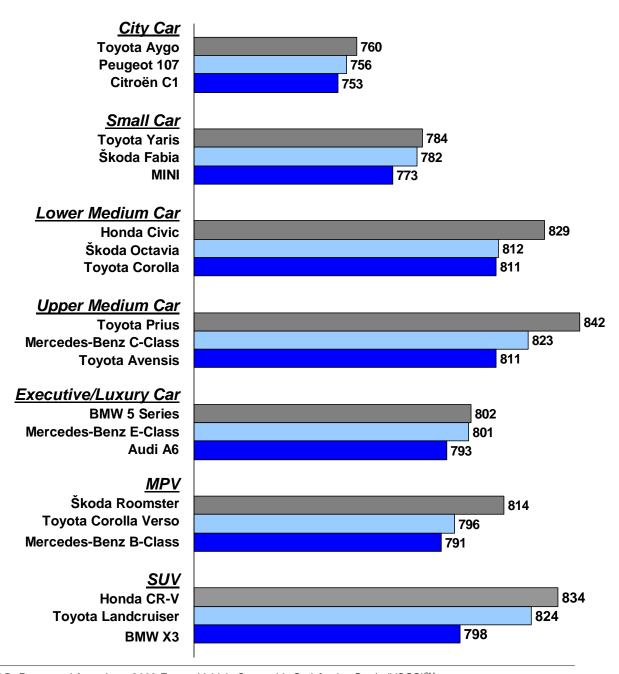
Included in the study, but not ranked due to small sample size are: Chrysler, Dodge, Jeep, Lancia, Land Rover, Lexus, Mitsubishi, Porsche, SAAB, smart and SsangYong.

Source: J.D. Power and Associates 2009 France Vehicle Ownership Satisfaction Study (VOSS)SM

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Top Three Models per Segment Overall VOSS

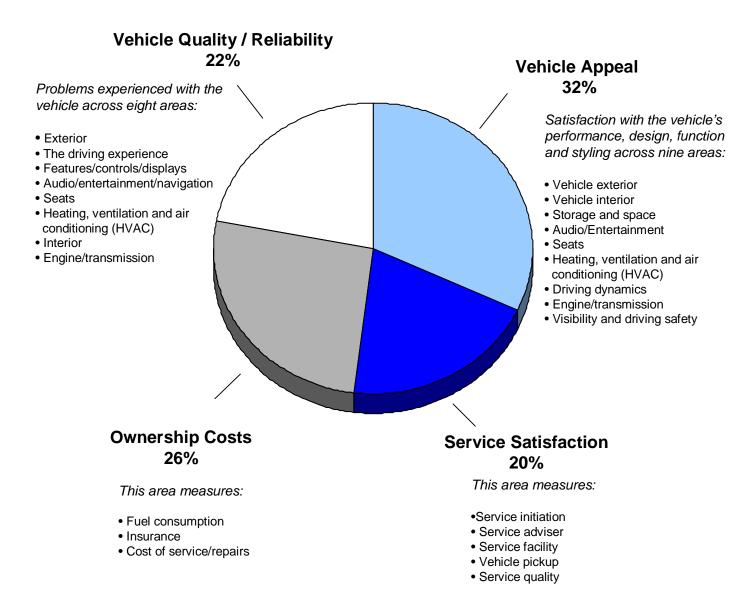


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J.D. Power and Associates 2009 France Vehicle Ownership Satisfaction Study (VOSS)SM

Factors Contributing to Overall Vehicle Ownership Satisfaction



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